

### **Information: OSI**

Open Systems International (OSI) is a leading supplier of automation and control system software for various electric utility companies worldwide. OSI solutions are also marketed to other utilities such as the oil and gas, transportation, and water industries for large scale projects.

For nearly two decades, OSI technology has been in the forefront of electric utility operation and control across the globe. Its solutions help empower utility customers to meet their operational challenges with unsurpassed reliability and peace of mind, day in and day out.

OSI provides open, state-of-the art, high performance automation solutions to electric utilities, including Supervisory Control and Data Acquisitions (SCADA) systems, network management systems, energy management systems, distribution management systems, and generation management systems. OSI's advanced platforms allow utilities to manage and optimize their generation, transmission, and distribution of power.

OSI is an American owned and operated company, headquartered in Medina, Minnesota, a suburb of Minneapolis. OSI has been in business for nearly 20 years and still remains a privately held corporation. From its mere beginnings, with a staff of a few visionaries and engineering entrepreneurs, it has now grown to a company of approximately 300 employees, the majority of whom are located in Minnesota. OSI also has offices and partnerships in strategic markets worldwide.

OSI is proud to be an American supplier of advanced technology to the rest of the world, especially in a field traditionally dominated by foreign suppliers. OSI continually strives to expand its operations in the United States, and uses an American workforce to develop its products and export them to countries worldwide. This uniquely qualifies OSI to provide its customers among the best support and maintenance services in the industry, as well as the very best Cyber Security and NERC CIP compliance programs.



## **Boehringer Ingelheim: BI Cattle**

Uncertainty comes over you slowly.

It rolls into your subconscious, building momentum until it's right there on top of you. Mergers are like that.

They're an impending storm of fear and uncertainty. Of rapid growth and forced evolution. There's one undeniable truth about mergers: They bring change. And within that change, lies opportunity. Today, we have an opportunity to be change.

With the sharpest minds in the industry working towards the same goals, we'll reimagine the possibilities and redefine the limitations of cattle health.

Our products will be broader and more complete while our customer service will be reinforced with more expertise, more presence and more solutions.

It comes from our collective values, people and leadership. And that's something we'll rely on.

Boehringer Ingelheim and Merial. Together, we will continue.

Continue to provide the kind of innovation and service that lead the way forward.

Continue to provide a steady drumbeat of breakthroughs that reshape the animal health industry forever.

Change is upon us. Look around and see the new Boehringer Ingelheim.

And get ready for the change we're bringing this industry.

Male/Female 50-65 Distinguished, wise read with a cool and easy cadence. Energy builds through the script to add drama, then resolves with the last few lines. Not looking for a Clint Eastwood-sounding voice, but his read is very impactful.



### **NK Seeds: Sounds Of A Successful Yield**

There are many sounds connected with a successful yield. An alarm beeping before the sun rises. Coffee brewing in preparation for hours in the field. The sound of a combine starting up. And not stopping until the sun goes down.

But it all begins with the sound of a laboratory... When you buy NK seeds you're getting technology from the brightest scientific minds in agriculture. Our scientists apply advanced research with unrivaled knowledge to produce a highly-specified combination of traits and genetics, in order to maximize your crop return. And that my friends, creates the sound of money. Need proof?

You make your living in the field. To do it well, you need the best equipment. The best work ethic. The best machines. And the best seed technology. NK seed technology represents the very latest in research and development, producing high yielding corn and soybeans. By working together with your Golden Harvest seed advisor or NK retailer, you'll be confident in knowing you're getting the kind of technology that ensures your harvest is a good one. Need proof?

Specs: A strong male voice. A bit of rough tone, but sounds very intelligent. Able to deliver a read that's a bit slower, yet powerful. Should be read very clear and to the point. Informative but from a perspective of someone that's farmed the land.



## **Golf Galaxy: General Safety Topics**

Male PGA Pro: General Safety Topics

Let's talk about safety because safety really matters at Golf Galaxy. Golf Galaxy recognizes its responsibility to provide a safe and healthy environment for all associates and customers. A safe environment adds to the overall experience of shopping and working at Golf Galaxy and also directly translates into increased profitability/for the company. The efficiency of our business is measured by our ability to control unnecessary loss as well as effectively deal with those losses that do occur.

We'll begin with the Safety Coordinator. The GSM in your store will also act as the Safety Coordinator and is responsible for making safety an integral part of the Golf Galaxy structure. Some of the Safety Coordinator's responsibilities include the following:

- · Assisting with planning and organizing bi-annual Emergency Evacuation drills
- · Maintaining an emergency contact list
- · Coordinating OSHA training
- · Conducting accident investigations
- · Serving as the contact person for Risk Management

More information on the Safety Coordinator's responsibilities can be found in Chapter 14 of the Store Operations Manual.



## **Uponor Pro Squad**

#### Friends & Neighbors

(Pronounced oop-ah-nor) man, deep voice with some grit—similar to "We Mean Progress" video) • Youngish sounding, 30-40 but with conviction. • Slightly deeper voice • Everyman

What do we mean when we say We're moving water forward?

How do we deliver On our commitment

To make water smarter?

Simple.

We call upon YOU to join us on our quest for progress

And bring advanced technology to the world of plumbing.

You see, the water your customers expect each time they turn on the tap

- ..to wash their hands
- .. brush their teeth

.or fill a glass is becoming more scarce every day.

And aging pipes put their homes at risk for leaks and costly water damage. But new technology gives us new ways to protect our water supply and your customers' investments.

That's why we created the Uponor Pro Squad.

Uniting a team of expert plumbers around a shared purpose: to move water, and our industry, forward

To new levels of confidence and collaboration; Greater heights of sustainability; Tighter partnerships; And improved efficiency.

With innovative technology that makes water smarter, and businesses stronger.

So what exactly do we mean when we say we're moving water forward?

We mean we're rallying around this common calling. To advance our noble trade.

And take our quest for progress to the next level.



# **Tai Chi Workout Program**

Tai Chi, the ancient Chinese system of exercise and martial arts is widely recognized as a way to increase vitality, self-confidence and overall better health. The following program presents the fundamentals of Tai Chi in a comprehensive workout. The key to this workout is not to over exert yourself. Our Tai Chi experts will be demonstrating three levels — beginner, intermediate, and advanced. Choose the level that is most comfortable for you and stick with it. Progress at your own pace. Through consistent practice, you will be able to achieve the results you desire.



### Securian

Stocks sometimes rise in short, unanticipated bursts. Investors who attempt to time the market often miss those increases, and their returns could suffer. This chart shows the impact of being out of the market at the wrong time and missing those potential, single-day increases. Attempting to time the market is potentially hazardous to returns. An investor who missed the 10 best days over the past 15 years would have earned significantly less than those who remained fully invested during the entire period. Could you have predicted those 10 days?



#### Global TMS Script

What does your supply chain look like? Are you seeing the whole picture?

Can you see when it grows? When it crosses borders?

Spans continents? Can you see it?

Welcome to Managed TMS, a unique global solution from C.H. Robinson.

Our global TMS, plus managed services, allows you to make smarter transportation decisions—connecting your entire supply chain.

By combining global visibility, standardized processes, and the business intelligence you need to make strategic decisions...

Managed TMS gives you a competitive advantage by making your supply chain more efficient and profitable—getting you to your desired outcomes faster.

Best of all, you get the confidence that comes from working with the world's leading global TMS powered by dedicated transportation experts.

If your supply chain is global, why isn't your TMS?

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#### Mitochondrial Encephalomyopathies

Mitochondrial diseases are a heterogeneous group of disorders in which mitochondrial dysfunction produces clinical disease. In the central and peripheral neuromuscular systems, they include such diverse disorders as Alper's disease, a progressive cerebral poliodystrophy of infancy, and carnitine palmitoyl-transferase deficiency, a relatively benign disorder characterized by exercise-induced myoglobinuria. Mitochondrial myopathies are diseases in which the clinical presentation and course of illness are dominated by pathologic involvement of muscle.



#### Actron CP9580 AutoScanner® Plus by Actron with CodeConnect™ and ABS Draft 05 - 04/19/10

Scn	Video	Audio
001	Intro screen to be 3-5 seconds of Orange (orange from packaging) background with Actron logo	Music: Up and under
002	A moving close up of tool with white background	Actron, the information leader, introduces another revolutionary innovation in vehicle repair, the Actron CP9580 AutoScanner Plus. This next generation scan tool with CodeConnect™ and ABS, gives you 1 / € or professional level information you need without leaving your vehicle.
003	Close to shot of a screen showing a DTC (code displayed should not be descriptive of a solution) a P0402 is a good example	Trouble shooting your vehicle can be difficult and time consuming, Diagnostic tools that only show the code on your vehicle leaves the next step up to you.
004	Show a CodeConnect screen	The AutoScanner Plus not only displays the trouble code, but also helps prioritize troubleshooting by providing the Top Reported Fixes specific to the vehicle's make, model, year, and engine, all at the touch of a button. The CodeConnect™ hot key instantly connects you to fixes for your vehicle ranked by probability of being the solution.
005	Show screen readout on tool. Fly out scene from tool face of Identifix technicians answering phones and questions.  Call center team members to be wearing ASE logoed shirts	CodeConnect™ is a comprehensive database of 3 million verified fixes for the trouble codes that cause the check engine light to illuminate. These actual vehicle fixes have been reported and then verified by our team of ASE certified technicians. The CodeConnect hot key sorts through millions of verified fixes to give you fixes for your code, on your vehicle.  You asked for Professional level information to help you repair your vehicle – Actron delivered.